

# LONG BEACH FLEXIBLE PRESCIENT FUND

## MINIMUM DISCLOSURE DOCUMENT

2018 Raging Bull Award for the Best South African Multi-Asset Flexible Fund for the 5 years to 31 December 2018 on a risk adjusted basis.

2017 Raging Bull Certificate for the Best South African Multi-Asset Flexible Fund for the 3 years to 31 December 2017.

### INVESTMENT AND RETURN OBJECTIVE

The Long Beach Flexible Prescient Fund is an actively managed portfolio which aims to provide real long-term growth in capital. Investors should note that a flexible collective investment scheme can hold any combination of shares, bonds and cash, as well as invest up to 30% of the portfolio in foreign assets. The Fund will predominantly invest in equities and may either hold cash and/or make use of derivatives to protect capital in periods of market turbulence.

### RISK INDICATOR



PERFORMANCE AND RISK (%)			FUND COMMENT
	Fund	Benchmark	<p>The <b>Long Beach Flexible Prescient Fund</b> returned 2.03% for January, the fund's benchmark returned 2.48% and the FTSE/JSE All Share Index 2.81%.</p> <p>The <b>Long Beach Flexible Prescient Fund</b> received the <b>Raging Bull Award</b> for the <b>Best South African Multi-Asset Flexible Fund</b> for the five year period to 31 December 2018 on a risk adjusted basis. The <b>Long Beach Flexible Prescient Fund</b> returned 74.12% for investors over this period or 11.73% annualised, while the second placed fund in the category returned 53.87% or 9.00% annualised, the fund's benchmark returned 36.46% or 6.41% annualised, and the FTSE/JSE All Share Index 32.35% or 5.77% annualised.</p> <p>Global markets continued to recover in January, and although the fund was up 2.03% in rand it was up 10.60% in US dollars, highlighting the strength of the recovery in emerging markets. The notional reason for the continued recovery was a strongly dovish pivot by the Fed at its January meeting, while recent economic data is less supportive and continues to show evidence of a slowing global economy.</p> <p>Poor trading updates from SA retail companies in January highlighted the weak state of the domestic economy and it is difficult to see any improvement in consumer or business confidence ahead of the SA elections. The new/old government, with a refreshed mandate, will need to take concrete actions to address both corruption and implement new policies to liberate the economy, for growth to improve. Eskom is set to report a loss of R20 billion for the year to March, and with over R400bn in debt, the government's options for a successful turnaround are rapidly diminishing, while the risk of a significant credit event are increasing.</p>
Since inception (24/06/09)	270.64	193.92	
Since inception (annualised)	14.61	11.88	
2019 year to date (31 January)	2.03	2.48	
<b>Annualised Returns</b>			
Latest 1 year	2.35	-4.32	
Latest 2 years	9.33	4.87	
Latest 3 years	10.37	6.27	
Latest 5 years	10.98	7.46	
Latest 7 years	12.22	9.93	
Latest 9 years	13.20	10.82	
Annualised Standard Deviation	12.54	8.59	
Maximum drawdown	-17.38	-13.35	
Highest rolling 12 month return	30.92	25.91	
Lowest rolling 12 month return	-3.94	-9.05	
<small>Source: MoneyMate All performance data is net of fees</small>			
ASSET ALLOCATION (%)			
<b>EQUITY</b>	<b>64.7</b>		
<b>SA EQUITY</b>	<b>38.2</b>		
Resources	0.0		
Financials	15.8		
Industrials	22.4		
<b>OFFSHORE EQUITY</b>	<b>26.5</b>		
<b>PROPERTY</b>	<b>16.5</b>		
<b>CASH</b>	<b>7.2</b>		
<b>CASH &amp; EQUIVALENTS</b>	<b>11.6</b>		
<b>TOTAL</b>	<b>100.0</b>		
TOP TEN HOLDINGS (%)			
		% of Fund	
Capital and Counties Properties Plc	10.5		
Paypal Holdings Inc	9.5		
Discovery Holdings Ltd	7.9		
Prescient SA Income Provider Fund	7.2		
Compagnie Financiere Richemont SA	6.8		
Alphabet Inc	5.8		
Intu Properties Plc	5.1		
Woolworths Holdings Ltd	4.0		
Standard Bank Group Ltd	4.0		
Investec Plc	4.0		
<p>The <b>Long Beach Flexible Prescient Fund's</b> offshore holdings continue to be fully invested in global equities with attractive earnings growth prospects. The fund's local holdings are now balanced between local SA companies and global companies which are attractively valued and with good earnings growth prospects, and an increased allocation to cash and interest earning assets. The fund maintains a strong preference for large cap companies which have a sound balance sheet and an attractive business franchise.</p>			

# LONG BEACH CAPITAL

31 JANUARY 2019

### ABOUT THE FUND

#### Fund manager:

David Hansford CFA

#### Fund classification:

South African - Multi Asset - Flexible

#### Benchmark:

75% FTSE/JSE Shareholder Weighted All Share Index (SWIX) Total Return + 25% Cash (STEFI)

#### Fund size:

R187,878m

#### Inception date:

24 June 2009

#### Minimum investment:

R10 000 lump-sum  
R500 per month

#### Income distribution (31 March 2018):

0.00 cents per unit for the 12 month period to 31 March 2018.

#### Annual management fee:

1.25% (excl VAT)

#### Performance fee:

No. Long Beach Capital believes all investment performance should accrue to our clients.

#### Management and administration:

Prescient Management Company (RF) (Pty) Ltd (The Fund is a white label portfolio operating under the Prescient Unit Trust Scheme).

#### Domicile:

South Africa

#### Fee breakdown:

Management fee (Incl VAT)	1.44%
Other costs	0.11%
Total TER	1.55%
Transaction costs	0.69%
Total costs	2.24%

The annualised TER and costs shown above are for the 12 month period to 31 December 2018. This percentage of the Net Asset Value of the portfolio was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. Since Fund returns are quoted after deduction of the above expenses, the TER and transaction costs should not be deducted from the published returns. Other costs include VAT, audit and custody fees.

#### Trustee:

Nedbank

#### Auditors:

KPMG

#### Long Beach Capital (Pty) Ltd

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Westlake Business Park  
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**PRESCIENT**  
MANAGEMENT COMPANY

# LONG BEACH FLEXIBLE PRESCIENT FUND

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## DISCLAIMER

Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's. During the phase in period TER's do not include information gathered over a full year. Transaction Costs (TC) is the percentage of the value of the Fund incurred as costs relating to the buying and selling of the Fund's underlying assets. Transaction costs are a necessary cost in administering the Fund and impacts Fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Fund, investment decisions of the investment manager and the TER.

Where a current yield has been included for Funds that derive its income primarily from interest bearing income, the yield is a weighted average yield of all underlying interest bearing instruments as at the last day of the month. This yield is subject to change as market rates and underlying investments change.

The Manager retains full legal responsibility for any third-party-named portfolio. Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by Prescient by or before 13:00 (SA), to be transacted at the net asset value price for that day. Where all required documentation is not received before the stated cut off time Prescient shall not be obliged to transact at the net asset value price as agreed to. Funds are priced at either 3pm or 5pm depending on the nature of the Fund. Prices are published daily and are available on the Prescient website.

Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

The portfolio risk classification is Medium to Medium - High, these portfolios generally hold more equity exposure than low risk portfolios but less than high risk portfolios. In turn the expected volatility is higher than low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

For any additional information such as fund prices, brochures and application forms please go to [www.longbeachcapital.co.za](http://www.longbeachcapital.co.za).

2017 Raging Bull Certificate for the Best South African Multi-Asset Flexible Fund for the 3 years to 31 December 2017. The full details and basis of the award are available from the manager.

2018 Raging Bull Award for the Best South African Multi-Asset Flexible Fund for the 5 years to 31 December 2018 on a risk adjusted basis. The full details and basis of the award are available from the manager.

## DISCLAIMER FOR FUND SPECIFIC RISK

**Default risk:** The risk that the issuers of fixed income instruments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The issuers credit quality is vital. The worse the credit quality, the greater the risk of default and therefore investment loss.

**Derivatives risk:** The use of derivatives could increase overall risk by magnifying the effect of both gains and losses in a Fund. As such, large changes in value and potentially large financial losses could result.

**Developing Market (excluding SA) risk:** Some of the countries invested in may have less developed legal, political, economic and/or other systems. These markets carry a higher risk of financial loss than those in countries generally regarded as being more developed.

**Foreign Investment risk:** Foreign securities investments may be subject to risks pertaining to overseas jurisdictions and markets, including (but not limited to) local liquidity, macroeconomic, political, tax, settlement risks and currency fluctuations.

**Interest rate risk:** The value of fixed income investments (e.g. bonds) tends to be inversely related to interest and inflation rates. Hence their value decreases when interest rates and/or inflation rises.

**Property risk:** Investments in real estate securities can carry the same risks as investing directly in real estate itself. Real estate prices move in response to a variety of factors, including local, regional and national economic and political conditions, interest rates and tax considerations.

**Currency exchange risk:** Changes in the relative values of individual currencies may adversely affect the value of investments and any related income.

**Geographic / Sector risk:** For investments primarily concentrated in specific countries, geographical regions and/or industry sectors, their resulting value may decrease whilst portfolios more broadly invested might grow.

**Derivative counterparty risk:** A counterparty to a derivative transaction may experience a breakdown in meeting its obligations thereby leading to financial loss.

**Liquidity risk:** If there are insufficient buyers or sellers of particular investments, the result may lead to delays in trading and being able to make settlements, and/or large fluctuations in value. This may lead to larger financial losses than expected.

**Equity investment risk:** Value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. bankruptcy), the owners of their equity rank last in terms of any financial payment from that company.

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## GLOSSARY

**Annualised performance:** Annualised performance shows longer term performance rescaled to a 1 year period. It is the average return per year over the period. Actual annual figures are available to the investor on request.

**Highest & Lowest return:** The highest and lowest returns for any 12 month period since inception have been show, based on monthly return data.

**NAV:** The net asset value represents the assets of a Fund less its liabilities.

**Standard Deviation:** The deviation of the return stream relative to its own average, based on monthly return data.

**Maximum Drawdown:** The maximum percentage decline over any period.

## CONTACT DETAILS:

### Management Company:

Prescient Management Company (RF) (Pty) Ltd, **Registration number:** 2002/022560/07. **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake, 7945. **Postal address:** PO Box 31142, Tokai, 7966. **Telephone number:** 0800 111 899. **E-mail address:** info@prescient.co.za. **Website:** www.prescient.co.za.

### Trustee:

Nedbank Investor Services **Physical address:** 2<sup>nd</sup> Floor, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709 **Telephone number:** +27 11 534 6557 **Website:** www.nedbank.co.za. The Management Company and Trustee are registered and approved under the Collective Investment Schemes Control Act (No.45 of 2002). Prescient is a member of the Association for Savings and Investments SA.

### Investment Manager:

Long Beach Capital (Pty) Ltd, Registration number: 2004/032569/07 is an authorised Financial Services Provider (FSP 22265) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision. **Physical address:** Prescient House, Westlake Business Park, Otto Close, Westlake 7945 **Postal address:** PO Box 30067, Tokai 7966 **Telephone number:** 021 700 3600 **Website:** www.longbeachcapital.co.za.

### Management and administration:

Prescient Management Company (RF) (Pty) Ltd. This portfolio operates as a white label fund under the Prescient Unit Trust Scheme, which is governed by the Collective Investment Schemes Control Act.

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